



YOUR ADVISOR IN CORPORATE FINANCE



PROFILE

Fineurop Soditic is an independent corporate finance boutique established in 1998. Its activities range from mergers and acquisitions to debt advisory. Headquartered in Milan, Fineurop Soditic has an extensive international network.

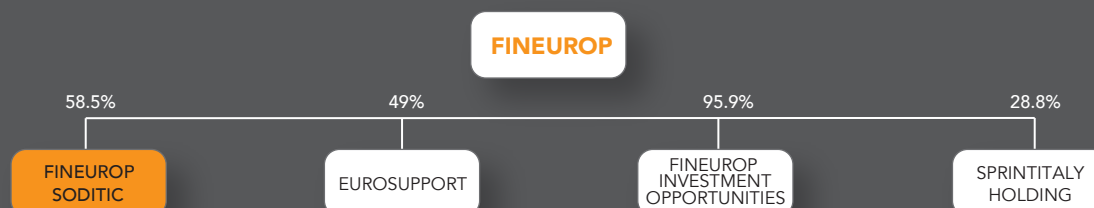
Fineurop Soditic has successfully completed over 600 domestic and cross border transactions with family owned businesses, large corporates and private equity firms. It has established a position as a leading player in the Italian market with a particular focus on mid-sized businesses.

Fineurop Soditic's main shareholders are the **Fineurop Group**, active in export finance since 1966; **Soditic Finance**, an international financial services company based in London and Geneva; and the senior management.

Besides corporate finance, Fineurop Group is successfully active in direct investments and investments in distressed assets. It has promoted a special purpose acquisition company (SPAC) named **SprintItaly**, which has performed a business combination with SICIT 2000, in May 2019.

Fineurop Soditic is an Associate Member of **AIFI** (Italian Venture Capital and Private Equity Association) and it is also member of the **World M&A Alliance** (international cooperation of independent M&A advisory firms, each having a strong track record in their home market).

THE FINEUROP GROUP



DEBT ADVISORY TEAM



Umberto Zanuso
Senior Partner
Head of Structured Finance



Francesco Panizza
Partner



Ilenia Furlanis
Partner



Michela Agostini
Senior Associate



Giovanni Fanfani
Analyst



Alessandro Anacleto
Analyst



Matteo Brancaloni
Analyst



Giulio Angelini
Analyst

THE ROLE OF A DEBT ADVISOR

- In a more and more complex financial market, identification of the optimal financial structure in terms of amounts, costs, and operational flexibility, allowing the company to pursue its development strategy
- Assistance within the current scenario, characterized by markets volatility under inflation, geopolitical turmoil and uncertain economic 2023 outlook, in approaching the right lender and reaching the envisaged result
- Deep and customized valuation of short – mid term financial needs, finding the convenient instrument among the solutions introduced by the recent Italian regulation
- Assessment of a precise strategy to approach the lending market, selecting the best financial institutions fitting with the project
- Structuring a daily dialogue with potential lenders helping them, even through an appropriate level of information, to get a clear view on the company and to minimize the execution uncertainty
- Assistance on all the aspects related to financing (i.e. management of the information flow, negotiations on legal documentation) until completion



DEBT ADVISORY - SELECTED TRANSACTIONS

Everest*
backed by
Vam Investments
acquired
GAROLFI and **STARTER ENERGY**
gudi
SOLARIS and **OMNIA ENERGY**
Acquisition Financing
CREDIT AGRICOLE **INTESA** **SANBIOLO** **BANCO BPM**
cherry bank **Banca Ifis** **Sella** **BPER**
FINEUROP SODITIC acted as debt advisor to the Acquirer
December 2025

AZZURRA CAPITAL and **THE CLUB DEALERS**
acquired
DMX PHARMA
from
ALTO PARTNERS and **TRILANTIC EUROPE**
Acquisition Financing
BNL **BANCO BPM** **CREDIT AGRICOLE** **MONTE DEI PASCHI DI SIENA**
UniCredit **Banca Ifis** **cdp** **Banca Sella**
FINEUROP SODITIC acted as debt advisor to the Acquirer
November 2025

ARMONIA
acquired
Prevenzione e Salute Holding
Acquisition Financing
Banca Ifis **BPER** **UniCredit**
FINEUROP SODITIC acted as debt advisor to the Acquirer
November 2025

zanzar®
backed by
(21) Invest
acquired
PALAGINA
Acquisition financing
CREDIT AGRICOLE **BPER** **Deutsche Bank**
FINEUROP SODITIC acted as exclusive financial advisor to the Acquirer
November 2022

JATO 1991 and **GRUPPO LUGIAN**
Refinancing and Acquisition Financing
CREDIT AGRICOLE **INTESA** **SANBIOLO** **BANCO BPM**
Banca Ifis **UniCredit** **ilimity**
FINEUROP SODITIC acted as exclusive financial advisor to the Acquirer
October 2022

ARCADIA SCR
acquired a majority stake in
KFL and **CBS.Est**
FINEUROP SODITIC acted as financial advisor to the Acquirer
July 2022

(GRUPPO FLORENCE)
acquired a majority stake in
BARBETTA and **Facopel**
Refinancing and acquisition financing
BNL **UniCredit** **INTESA** **SANBIOLO**
BPER **BANCO BPM** **cdp**
FINEUROP SODITIC acted as financial advisor to the Acquirer
July 2022

DGS
BUILDING THE FUTURE
controlled by
H.L.G.
acquired
SMC and **TOW80**
Acquisition facility
INTESA **SANBIOLO** **BANCO BPM**
CREDIT AGRICOLE **Maxim & Co** **Deutsche Bank**
FINEUROP SODITIC acted as exclusive financial advisor to the Acquirer
June and July 2022

NB | RENAISSANCE
acquired
ARBO
Acquisition financing
CREDIT AGRICOLE **Deutsche Bank** **BPER**
INTESA **SANBIOLO** **BANCO BPM**
Mezzanine financing
eurazeo
FINEUROP SODITIC acted as exclusive financial advisor to the Acquirer
June 2022

SPACE CAPITAL
acquired a minority stake in
BGG
Acquisition financing
Deutsche Bank
FINEUROP SODITIC acted as financial advisor to the Acquirer
June 2022

BU
a Bregal Company
acquired a majority stake in
ital gel
Acquisition financing and ancillary facilities
BANCO BPM
FINEUROP SODITIC acted as financial advisor to the Acquirer
May 2022

project.it
GRUPPO PROJECT
backed by
H.L.G.
acquired
CONVERGE and **SINTHERA.COM**
Acquisition financing and ancillary facilities
INTESA **SANBIOLO** **BANCO BPM** **MPS** **Deutsche Bank**
FINEUROP SODITIC acted as financial advisor to the Acquirer
March 2022

VISION GROUP
acquired 174 stores
vistesi and **GrandVision**
from
EssilorLuxottica and **GrandVision**
Acquisition and refinancing facilities
BANCO BPM **MPS** **Banca Ifis** **Sella**
FINEUROP SODITIC acted as financial advisor to the Acquirer
March 2022

FairConnect
controlled by
Palamon
Capital Partners
acquired 100% stake in
G Evolution
from
Groupama
Senior secured notes
BlackRock
FINEUROP SODITIC acted as financial advisor to the Acquirer
December 2021

BLUCLAD
backed by
LBO FRANCE
acquired
progbt
to create an integrated platform serving the luxury market
Acquisition financing
BPER **BANCO BPM** **MPS** **CREDIT AGRICOLE**
FINEUROP SODITIC acted as financial advisor to the Acquirer
December 2021

(21) Invest
acquired a majority stake in
zanzar®
Acquisition financing and ancillary facilities
CREDIT AGRICOLE **MPS** **BNL**
BPER **Sella**
FINEUROP SODITIC acted as exclusive financial advisor to the Acquirer
November 2021

OAKTREE®
acquired a majority stake in

MARINI
IMMOBILIARE INDUSTRIALE SPA

Acquisition financing and ancillary facilities

BNL GRUPPO BNP PARIBAS INTESA SNNIPILOLO
BANCO BPM Banca Ifis CRÉDIT AGRICOLE

FINEUROP SODITIC acted as financial advisor to the Acquirer November 2021

ISOClima
controlled by
STIRLING SQUARE
CAPITAL PARTNERS
acquired

Global and **DLUBAK**
Security Glazing SPECIALTY GLASS CORPORATION
Senior secured notes and ancillary facility

BARINGS CRÉDIT AGRICOLE

FINEUROP SODITIC acted as financial advisor to the Acquirer November 2021

ARCADIA SGR
acquired a majority stake in

EMC COLOSIO

Acquisition financing and ancillary facilities

BANCO BPM CRÉDIT AGRICOLE

FINEUROP SODITIC acted as financial advisor to the Acquirer October 2021

Gyrus CAPITAL
acquired the Public Administration and Healthcare system consulting business of

pwc

Acquisition note and ancillary facility

TIKEHAU CAPITAL CRÉDIT AGRICOLE

FINEUROP SODITIC acted as financial advisor to the Acquirer July 2021

Gnutti Grillo
Acquisition and Refinancing facilities

BANCO BPM INTESA SNNIPILOLO BPER: MPS CASSA CENTRALE BANCA CREDITO COOPERATIVO ITALIANO BRESIA

Mezzanine financing
ANIMA ALTERNATIVE

FINEUROP SODITIC acted as financial advisor to the Acquirer May 2021

XP 27
has acquired
SP PLAST
creating
from the founding shareholders

Acquisition Financing and Ancillary Facilities

BANCO BPM CRÉDIT AGRICOLE illimity

FINEUROP SODITIC acted as financial advisor to the Acquirer May 2021

F2A
owned by
ARDIAN

Term loan and ancillary facilities

BANCO BPM CRÉDIT AGRICOLE Musinich & Co Banca Ifis

FINEUROP SODITIC acted as exclusive financial advisor to the Borrower March 2021

CASA DELLA PIADA CRM
controlled by
Aksia group
acquired a majority stake in

alba FRAMMEZZINI

Acquisition financing and ancillary facilities

Banca Ifis Musinich & Co

FINEUROP SODITIC acted as financial advisor to the Acquirer December 2020

U&M INVESTMENTS and **FONDO ITALIANO D'INVESTIMENTO**
acquired a majority stake in

Gimmini CIEMMECI GROUP
MELY'S

Senior secured financing

FINEUROP SODITIC acted as financial advisor to the Acquirers November 2020

FIOCCHI
Term Loan and ancillary facilities

BANCO BPM INTESA SNNIPILOLO
CRÉDIT AGRICOLE BNL GRUPPO BNP PARIBAS BPER:

FINEUROP SODITIC acted as exclusive financial advisor to the Borrower November 2020

Aksia group
acquired a majority stake in

NAPPI

Acquisition financing and ancillary facilities

INTESA SNNIPILOLO CRÉDIT AGRICOLE BANCO BPM

FINEUROP SODITIC acted as exclusive financial advisor to the Acquirer November 2020

U&M INVESTMENTS
acquired a majority stake in

demenego

Acquisition financing

illimity SPRINGGROWTH

FINEUROP SODITIC acted as financial advisor to the Acquirer September 2020

WHITE BRIDGE INVESTMENTS
acquired a majority stake in

Alpha Test

Acquisition financing

BANCO BPM Banca Popolare di Sondrio

FINEUROP SODITIC acted as financial advisor to the Acquirer July 2020

WISE EQUITY
acquired a majority stake in
FIMO
from
IGI SGR SpA
PRIVATE EQUITY

Acquisition financing and ancillary facilities

BANCO BPM CRÉDIT AGRICOLE INTESA SNNIPILOLO

FINEUROP SODITIC acted as exclusive financial advisor to the Acquirer July 2020

Platinum Equity
acquired
FANTINI GROUP
FARNESE
from
NB Renaissance Partners
through a LMBO transaction

Acquisition financing and ancillary facilities

UniCredit

FINEUROP SODITIC acted as financial advisor to the Acquirer March 2020

argos wityu
acquired
SICURA
and its subsidiaries from
rekeep
minds that work

Acquisition financing and ancillary facilities

BANCA IFIS BANCO BPM

FINEUROP SODITIC acted as exclusive financial advisor to the Acquirer February 2020


acquired a majority stake in
FAMILLINI
PHARMACEUTICAL PACKAGING
Acquisition financing and ancillary facilities

FINEUROP SODITIC acted as exclusive financial advisor to the Borrower
February 2020


acquired a majority stake in

Acquisition financing and ancillary facilities
 
FINEUROP SODITIC acted as exclusive financial advisor to the Borrower
January 2020


Senior secured facilities
  
   
FINEUROP SODITIC acted as exclusive financial advisor to the Borrower
December 2019


acquired
ZUMA
PELLI PREGIATE
QUAKE 
creating a platform active in the production of accessories for fashion and luxury
Acquisition financing and ancillary facilities
    
FINEUROP SODITIC acted as exclusive financial advisor to the Acquirer
November and December 2019


acquired

and its subsidiaries
Acquisition financing and ancillary facilities
  
   
FINEUROP SODITIC acted as financial advisor to the Acquirer
November 2019


alongside
the Management team
acquired
DE WAVE GROUP
  
from and Private Shareholders
  
FINEUROP SODITIC acted as exclusive financial advisor to the Sellers
October 2019


Passion for growth
acquired a majority stake in

THINK ORGANIC
Acquisition financing and ancillary facilities

FINEUROP SODITIC acted as financial advisor to the Acquirer
July 2019


acquired

STAMPAGGIO A CALDO LAVORAZIONE OTTONE
MADE IN ITALY
Acquisition financing and ancillary facilities
  
  
FINEUROP SODITIC acted as financial advisor to the Acquirer
June 2019


Environmental Investment
acquired a majority stake in

ALUMINUM EXTRUSION DES
Acquisition financing and ancillary facilities
    
FINEUROP SODITIC acted as exclusive financial advisor to the Acquirer
May 2019

EQUINOX
acquired a majority stake in

ICT FOR BUSINESS
Acquisition financing and ancillary facilities
  
FINEUROP SODITIC acted as exclusive financial advisor to the Acquirer
April 2019


acquired

Gli specialisti del pesce
Acquisition financing and ancillary facilities
 
 
FINEUROP SODITIC acted as exclusive financial advisor to the Acquirer
December 2018


FOOD PROCESSING EQUIPMENT
acquired
 and 
food processing equipment
Acquisition financing and ancillary facilities
  
 
FINEUROP SODITIC acted as exclusive financial advisor to the Acquirer
November 2018


acquired

mechanical machinings
alongside the Founding Family and Management
Acquisition financing and ancillary facilities
 
 
FINEUROP SODITIC acted as exclusive financial advisor to the Acquirer
October 2018

 and 
owned by
inspired
Term loan facilities
 
 
FINEUROP SODITIC acted as exclusive financial advisor to the Borrowers
May 2018


Novelty Technology Care
owned by

acquired a product portfolio from

Acquisition financing and ancillary facilities

FINEUROP SODITIC acted as exclusive financial advisor to the Company
May 2018

Apax
PARTNERS
acquired a majority stake in

alongside the Co-Founders

Senior Secured Notes
and

Ancillary Facility
FINEUROP SODITIC acted as exclusive financial advisor to the Acquirer
March 2018



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