

# FINEUROP SODITIC Since 1998

Your advisor in corporate finance

#### **Profile**

Fineurop Soditic is an independent corporate finance firm established in 1998. It is focused on M&A and Debt Advisory.

Headquartered in Milan, Fineurop Soditic has an extensive international network.

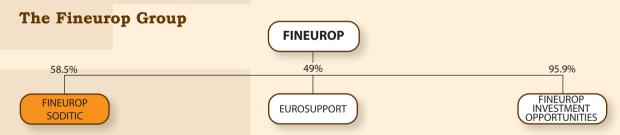
Fineurop Soditic has successfully completed over 700 domestic and cross border transactions with family owned businesses, large corporates and private equity firms.

It has established a position as a leading player in the Italian market with a particular focus on mid-sized businesses.

Fineurop Soditic's main shareholders are the Fineurop Group, active in export finance since 1966; Soditic Finance, an international financial services company based in London; and the senior management.

Besides corporate finance, Fineurop Group is successfully active in direct investments and investments in distressed assets. It is also promoter of a club of investors which is focused on investment opportunities in not listed SMEs.

Fineurop Soditic is an Associate Member of AIFI (Italian Venture Capital and Private Equity Association) and it is also member of the World M&A Alliance (international cooperation of independent M&A advisory firms, each having a strong track record in their home market).





#### Fineurop Soditic international network

Fineurop Soditic has developed a wide international network, either by signing one-to-one partnerships with advisory firms abroad and by joining the World M&A Alliance, an international network of independent M&A advisory firms, each having a strong track record in their home markets.

	75 3027 75
Fineurop Soditi	ie
City	Country
Milan	
London	
INEUROP ODITIC Since 1998	

Partners			
Company		Headquarters	Country
Arcano Partner www.arcanopartners.com	Arcano	Madrid	
Blacktrace www.blacktrace.nl	BLACKTRACE MERICE AND	s-Hertogenbosch	
Canterbury Partners www.canterburypartners.com.au	Canterbury Partners	Melbourne	*
CP Investments www.cpinvestments.pl	CP INVESTMENTS	Warsaw	
E.J. McKay www.ejmckay.com	E. J. McKay	Shanghai	*)
England & Company www.englandco.com	ENGLAND COMPANY	Washington, DC	
Fimeco www.fimeco.mx	Fimecap Investment Banking	Mexico City	<b>S</b>
Goodbody www.goodbody.ie	Goodbody	Dublin	
Inspirit Partners www.inspirit-partners.com	INSPIRIT	Paris	
JMB www.jmba.com.br	jmb.	São Paulo	
M.M.Warburg & Co. www.mmwarburg.de	∕√√ M.M.WARBURG & CO BANK	Hamburg	
Nihon M&A Center www.nihon-ma.co.jp	III A 日本M&Aセンタ	Tokyo	<b>1</b>
ÜNLÜ & Co. www.unluco.com	UNLU & Co	Istanbul	C*
Wodehousecapital www.wodehousecapital.com	WOODHOUSE	Mumbai	•

#### Why FINEUROP SODITIC?

- Truly independent financial advisor, with a strong tailor-made approach and the highest level of confidentiality.
- Senior and Entrepreneurial approach on both buy and sell side.
- We can rely on a strong international network: Soditic offices in London, partners in France, US, Germany, Spain, The Netherlands, China, India and other countries thanks to the World M&A Alliance network.
- On the buy side, high capability of valuing correctly the target, understanding the competitive scenario, and providing
  high value added in execution.
- On the acquisition financing side, deep knowledge of the landscape of banking and of alternative lenders, and ability to provide optimization of financing sources and timely and smooth execution.
- Ability to successfully implement all sale strategies (pre-emptive bids, negotiated sale, broad or limited auction), maximizing value to the sellers.
- Strong market position for number of deals (top ten in Italy).





FINEUROP acted as financial advisor to the Acquirer

SODITIC



acauired







Acquisition financing













SODITIC

FINEUROP acted as financial advisor to the Acquirer

October 2025



created the waste management platform



Senior Secured Notes



SODITIC

FINEUROP acted as financial advisor to the Acquirer

October 2025



throught ConnectedHub S.r.l. sold





FINEUROP acted as exclusive financial advisor to the Sellers SODITIC

September 2025



November 2025

acquired a minority stake in

ORTHO from



**FINEUROP** SODITIC

acted as exclusive financial acted as exclusive jummandadvisor to the Acquirer
October 2025





#### Seta Holding advised by J. HIRSCH

Acquisition financing and ancillary facilities





INTESA M SANPAOLO

**FINEUROP** SODITIC

acted as exclusive man . . . advisor to the Acquirer
September 2025

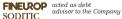


Refinancina and ancillary facilities









July 2025







(A) illimity

SODITIC

FINEUROP acted as debt advisor

to the Company

2cherry

June 2025







to the Company

May 2025

SODITIC





April 2025

SODITIC







acquired a majority stake in



Senior Secured Loan

#### CAPZA

Super Senior Ancillary Facility



SODITIC

FINEUROP acted as debt advisor to the Company

March 2025

#### 

**SRANGE** 

acquired and creatina

egosistema

GYM ИОІТЛИ ITALIA

Acquisition financing and ancillary facility









January 2025

acted as debt advisor to the Company

SODITIC



SODITIC

**EURAZEO** FINEUROP acted as debt advisor to the Company

Senior Secured Loan

controlled bu

tikedo

January 2025

#### PM&Partners

acquired a majority stake in

## Cognitive

from the founding shareholders

SODITIC

FINEUROP acted as exclusive financial advisor December 2024



Senior Secured Notes

#### BlackRock

**FINEUROP** SODITIC

acted as debt advisor to the Company

December 2024

#### **ASTRACO**

CAPITAL HOLDING





Acquisition financing and ancillary facilities



Mezzanine financina



Merito SGR

FINEUROP acted as debt advisor to the Acquirer

SODITIC November 2024 Invest

acquired a majority stake of



The Nice Kitchen

Acquisition financing CRÉDIT BINL BPER: Sella

Mezzanine financing



FINEUROP acted as debt advisor

to the Acquirer SODITIC November 2024



acquired



SODITIC

acted as exclusive financial advisor to the Acquirer November 2024

**FINEUROP** 





backed by



acquired



Acquisition financing







/ Deutsche Bank

SODITIC

FINEUROP acted as debt advisor to the Acquirer

September 2024

### TIKEHAU CAPITAL

acquired a majority stake in

#### CEBAT

from.



Senior Secured Notes

#### **₱**PEMBERTON

Super Senior Ancillary Facility

INTESA MISNIPAOLO

FINEUROP acted as financial advisor to the Acquirer

SODITIC August 2024 iCG

acquired

VISION **GROUP** 

from

ARCADIASCR and other investors

iCG

BANCO RPM

Senior Secured Notes and Super Senior Ancillary Facility

SODITIC

FINEUROP acted as debt advisor to the Company

August 2024

Senior Secured Facilities

& EIFFEL



BANCO BPM

cdp" 🌺 Banca Ifis



-EE DEMINANCE

FINEUROP acted as exclusive financial advisor to the Company SODITIC June 2024



acquired a majority stake in

Valtenna



BULGARELLI PRODUCTION

brandlabel\*



Acquisition financing and ancillary facilities







FINEUROP acted as financial advisor to the Acquirer SODITIC

June 2024



SPA OF WONDERS owned by

WHITE BRIDGE INVESTMENTS and

Quadrio Curzio Family

Senior Secured Facilities









INTESA M SANDAOLO

FINEUROP acted as exclusive financial advisor to the Company SODITIC June 2024 **iCG** 

acquired a majority stake in



**FINEUROP** acted as financial advisor to the Sellers SODITIC

June 2024

acquired a 50% stake of



**FOX**Petroli

acted as exclusive financial advisor to the Seller **FINEUROP** SODITIC June 2024

**FINEUROP** 



acquired a majority stake in

## ThermoKev®

Heat Exchange Solutions

FINEUROP acted as exclusive financial advisor to the Seller SODITIC

May 2024



acquired a 60% stake in



Acquisition financing and ancillary facilities



MONTE DEI PASCHI BILLENA BNL GRUPPO BNP PARBRAS Muzinich & Co

SODITIC

FINEUROP acted as exclusive financial advisor to the Acquirer

May 2024



ioined



backed by XENON

Financing and ancillary facilities

**EURAZEO** 

SODITIC

FINEUROP acted as financial advisor to the Sponsor

May 2024



acauired a majority stake in



SODITIC

FINEUROP acted as exclusive financial advisor to the Company May 2024



sold 100% stake in





**FINEUROP** SODITIC

acted as exclusive financial advisor to the Sellers

April 2024



Acquisition financing and ancillary facilities

BPER: Sella CASSA CENTRALE BANCA B BOM BANCA GRUPPO BCC CENTROPADANA BCC LODI

Mezzanine financing

**=** EQUITA

**FINEUROP** acted as exclusive financial advisor to the Acquirer SODITIC April 2024

**DEA CAPITAL** ALTERNATIVE FUNDS SGR acquired a majority stake in



Acquisition financing and ancillary facilities

**BPER**:

**FINEUROP** acted as exclusive financial advisor to the Acquirer SODITIC February 2024



acquired a majority stake in



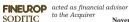
Capex Acquisition Facilities





















and



acquired a majority stake in



from the founding shareholder

SODITIC

FINEUROP acted as exclusive financial advisor

November 2023



acquired a 75% stake in



Acquisition financing and ancillary facilities

(A) illimity

SODITIC

FINEUROP acted as financial advisor to the Acquirer

November 2023

controlled by



Capex line and ancillary facilities



BNL INTESA m SANDAOLO

SODITIC

FINEUROP acted as financial advisor to the Company

September 2023

- SMI a subsidiary of **CRIPPA** portfolio company of ASTRACO acquired



Acquisition financing

illimity 5 imprebanca Merito SGR

FINEUROP acted as financial advisor to the Company SODITIC September 2023



acquired a minority stake in

### BRANDAR<sup>-</sup>

from the founding shareholder

SODITIC

FINEUROP acted as M&A advisor to the Seller

September 2023



controlled by

Aksìa group

Capex line and ancillary facilities







**FINEUROP** acted as financial advisor to the Company SODITIC

August 2023



sold

aeternum



**FINEUROP** SODITIC

acted as exclusive financial advisor to the Seller

July 2023



INVESTCORP TECHNOLOGY PARTNERS

acauired



SODITIC

FINEUROP acted as exclusive financial advisor to the Acquirer May 2023





acauired a majority stake in



Acquisition financina and ancillary facilities







FINEUROP acted as financial advisor to the Acquirer SODITIC

May 2023

acquired a majority stake in

Alcedo

Senior secured loan

**FURAZEO** 

FINEUROP acted as exclusive financial advisor to the Acquirer SODITIC

May 2023

Sella

DEA CAPITAL REAL ESTATE SGR

sold a majority stake in



to

Deal Source

FINEUROP acted as exclusive financial advisor SODITIC to the Seller May 2023

#### ARDIAN

acquired a majority stake in

۸SSIST

from



and

the Company's management

FINEUROP acted as exclusive financial advisor to the Acquirer SODITIC March 2023



sold









FINEUROP acted as financial advisor to the Seller

March 2023

#### **///, Vam** Investments

acquired a majority stake in



Acquisition financing and ancillary facilities





FINEUROP acted as financial advisor

to the Acquirer SODITIC February 2023



acquired a majority stake in





FINEUROP acted as exclusive financial advisor to the Sellers SODITIC February 2023



acquired



FINEUROP acted as exclusive financial advisor to the Acquirer SODITIC January 2023





acquired trade and assets through a carve out from



Acquisition financing





INTESA M SANPAOLO

BPER:

FINEUROP acted as financial advisor to the Acquirer SODITIC

December 2022





acquired notive

Acquisition financing and ancillaru facilities



FINEUROP acted as exclusive financial advisor to the Acquirer SODITIC

December 2022



listed on the Japanese Stock Exchange acauired



from private shareholders

FINEUROP acted as exclusive financial advisor to the Acquirer SODITIC December 2022 GRUPPO FLORENCE

acquired a majority stake in

NOVARESE taccetti ECOTWEAD SINCE 1880

> Ideal Blue DENIM EVOLUTION

Acquisition financing and ancillary facilities



BNL SHIPPARIBAS SUNICREDIT BANCO BPM

cdp Societe & Banca Ifis

FINEUROP acted as financial advisor

to the Acquirer SODITIC December 2022



Refinancing of existing indebtedness and ancillary facilities





FINEUROP acted as financial advisor to the Company SODITIC

November 2022



backed by



acauired a majority stake in



SODITIC

FINEUROP acted as financial advisor to the Acquirer

November 2022



acquired a majority stake in



Acquisition financing







Mezzanine financing

**E** EOUITA

FINEUROP acted as financial advisor to the Acquirer SODITIC

November 2022



acquired a 70% stake in



from the founding family and

Charme Capital Partners

FINEUROP acted as exclusive M&A and financial advisor to the Acquirer SODITIC November 2022





backed by



acquired



Acquisition financing



Deutsche Bank

FINEUROP acted as exclusive financial advisor to the Acquirer SODITIC

November 2022

#### **Poste**italiane

acquired a maioritu stake in



from the founders

FINEUROP acted as exclusive financial advisor to the Sellers SODITIC

October 2022



backed by



acquired a majority stake in

JATO 1991 and



FINEUROP acted as exclusive financial advisor to the Acquirer SODITIC

October 2022



Initial Public Offering on the



FINEUROP acted as exclusive financial advisor to the Group SODITIC August 2022



backed by



acquired





FINEUROP acted as exclusive financial advisor to the Acquirer SODITIC

July 2022







acauired a majority stake in



FINEUROP acted as financial advisor to the Acquirer SODITIC July 2022 **∧**SSIST IGITAL

backed by

#### **PROGRESSIO**SGR Passion for growth

acquired a majority stake in

acted as exclusive financial advisor to the Acquirer SODITIC

July 2022



acquired a majoritu stake in



FINEUROP acted as exclusive financial advisor to the Sellers SODITIC July 2022





acquired



from





shareholders

FINEUROP acted as exclusive financial advisor to the Acquirer SODITIC June 2022



listed on Euronext Growth Milan acquired a majority stake in



FINEUROP acted as exclusive financial advisor to the Sellers SODITIC June 2022



controlled by





Acquisition facility

INTESA M SANDAOLO BANCO BPM

CRÉDIT Muzinich & Co Deutsche Bank FINEUROP acted as exclusive financial advisor to the Acquirer SODITIC

June 2022



acquired a minority stake in



Acquisition financing



FINEUROP acted as exclusive financial advisor to the Acquirer SODITIC

June 2022



backed by



acquired



POLIAMBULATORIO CHIRURGICO MODENESE

FINEUROP acted as exclusive financial advisor SODITIC

May 2022



acquired a majority stake in



Acquisition financing and ancillary facilities



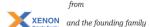
FINEUROP acted as financial advisor to the Acquirer SODITIC

May 2022



acquired a majority stake in





FINEUROP acted as financial advisor to HLD SODITIC

April 2022



backed by



acquired a majority stake in



**FINEUROP** SODITIC

acted as exclusive financial advisor to the Acquirer

April 2022





announced the acquisition of 100% in



engage personally anywhere



from

Private. shareholders

**FINEUROP** SODITIC

acted as exclusive financial advisor to the selling Shareholders

April 2022



sponsored by

#### **FIRSTRESERVE**

acquired



Termomeccanica Pompe Termomeccanica Group

SODITIC

acted as financial advisor to the Acquirer

April 2022



completed the take-private of its shares listed on





**FINEUROP** SODITIC

acted as financial advisor

March 2022



has committed € 50 million



FINEUROP acted as exclusive financial advisor SODITIC March 2022



backed by the Israeli private equity fund



announced the acquisition of



SODITIC

and

acted as exclusive financial advisor to the Acquirer

March 2022



**FINEUROP** 

SODITIC

acted as financial advisor

backed by

acauired

C::NVERGE

SINTHERA.COM (SEXTRAORDY



announced the acquisition of



from



acted as financial advisor **FINEUROP** to the Acquirer SODITIC

March 2022



backed by



Financial advisoru

SODITIC

FINEUROP acted as exclusive financial advisor to the Company

March 2022





to the Acquirer March 2022

GRUPP ROJECT



backed by the Israeli private equity fund



acauired



**FINEUROP** SODITIC

acted as exclusive financial advisor to the Acquirer

March 2022

#### VISION GROUP

acquired 174 stores



and GrandVision



from

EssilorLuxottica and GrandVision

FINEUROP acted as financial advisor to the Acquirer SODITIC

March 2022



acquired a majority stake in



from private shareholders

SODITIC

FINEUROP acted as exclusive financial advisor to the Sellers

February 2022

**FairConnect** 

controlled by

#### **Palamon**

Capital Partners acquired

Evolution

from



FINEUROP acted as financial advisor to the Acquirer SODITIC December 2021



FINEUROP acted as exclusive financial advisor to the Acquirer SODITIC

December 2021



LBO FRANCE

acquired

progold

creating an integrated platform to serve the luxury market

**FINEUROP** to the Acquirer SODITIC

acted as financial advisor

December 2021



acquired a 56.45% stake in



SODITIC

FINEUROP acted as financial advisor to the majorutu Shareholders

November 2021



acquired a majority stake in

zanzar

Acquisition financing and ancillary facilities

SODITIC



FINEUROP acted as exclusive financial advisor to the Acquirer

November 2021







acquired a majority stake in



Acquisition financing and ancillary facilities









**FINEUROP** SODITIC

acted as financial advisor to the Acquirer

November 2021



STIRLING SQUARE CAPITAL PARTNERS





Senior secured notes and ancillary facility

BARINGS CRÉDIT AGRICOLE

acted as financial advisor to the Acquirer

SODITIC November 2021

ARCADIASCR acquired a majority stake in



Acquisition financing and ancillary facilities





FINEUROP acted as financial advisor to the Acquirer SODITIC

October 2021



Financial advisory

SODITIC

FINEUROP acted as financial advisor to one of the Companu's shareholders August 2021







**FINEUROP** SODITIC

acted as exclusive financial advisor to Consilium

July 2021



acauired the Public Administration and Healthcare system consulting business of



Acquisition note and ancillary facility CRÉDIT AGRICOLE

SODITIC

FINEUROP acted as financial advisor to the Acquirer

July 2021

L-GAM

acquired a stake in

from.

WHITE BRIDGE INVESTMENTS

and

other private shareholders

SODITIC

acted as exclusive financial advisor to the Acquirer

July 2021



acquired a 30% stake in

**Veneta Cucine** 

**FINEUROP** SODITIC

acted as exclusive financial advisor to the Sellers

June 2021







acquired

**FINEUROP** SODITIC

acted as exclusive financial advisor to the Acquirer

June 2021



a portfolio company of

## Triton

acquired the operational going concern



**FINEUROP** SODITIC

acted as financial advisor to the Acquirer

May 2021



Acquisition and Refinancing facilities

INTESA M SANPAOLO BANCO BPM



**BPER:** BCC BRESQA

May 2021



Mezzanine financing



acted as financial advisor to the Acquirer SODITIC



from the founding shareholders

Acquisition Financina and Ancillary Facilities



acted as financial advisor to the Acquirer

May 2021



owned by

ARDIAN

Term loan and ancillary facilities





SODITIC

FINEUROP acted as exclusive financial advisor to the Borrower

March 2021



acquired a majority stake in



**FINEUROP** SODITIC

acted as financial advisor to the Sellers

February 2021



controlled by

Aksìa group acquired a majoritu stake in



Acquisition financing and ancillary facilities

🌺 Banca Ifis ← Muzinich & Co FINELROP acted as financial advisor

to the Acquirer SODITIC

December 2020



Passion for growth

acquired a 30% stake in

**∧**SSIST

SODITIC

acted as exclusive financial advisor to the Acquirer

December 2020







acquired a majority stake in





Senior secured financing

acted as exclusive financial advisor to the Acquirers SODITIC

November 2020



Term Loan and ancillary facilities







acted as exclusive financial advisor to the Borrewer SODITIC November 2020

Aksìa group

acquired a majority stake in



Acquisition financing and ancillary facilities





FINEUROP acted as exclusive financial advisor to the Acquirer SODITIC

November 2020



Term loan and ancillary facilities





acted as exclusive financial advisor **FINEUROP** to the Borrower SODITIC

October 2020







a company owned by INVESTCORP

SODITIC

FINEUROP acted as exclusive financial advisor for this transaction

October 2020



acquired a majority stake in



Acquisition financing





SODITIC

FINEUROP acted as financial advisor to the Acquirer

September 2020



acquired a controlling stake in



SODITIC

FINEUROP acted as financial advisor for this transaction

September 2020



acquired a majority stake in



Acquisition financing



FINEUROP acted as financial advisor to the Acquirer SODITIC

July 2020





acquired a majority stake in



Acquisition financing and ancillary facilities

BANCO BPM CRÉDIT INTESA M SANIMOLO

SODITIC

acted as exclusive financial advisor to the Acquirer

July 2020

controlled bu



acauired



from the founding family

FINEUROP acted as exclusive financial advisor to the Acquirer SODITIC July 2020



has acquired



from private shareholders

FINEUROP acted as exclusive financial advisor to the Sellers SODITIC April 2020



has acquired



FINELROP acted as financial advisor to the Sellers SODITIC

April 2020



FARNESE

**NB** Renaissance Partners

through a LMBO transaction

Acquisition financing and ancillary facilities

UniCredit

FINEUROP acted as financial advisor to the Acquirer SODITIC

March 2020

acquired

and its subsidiaries from



Acquisition financing and ancillary facilities

**BANCA IFIS** 



FINEUROP acted as exclusive financial advisor to the Acquirer SODITIC

February 2020



acquired a majority stake in



Acquisition financina and ancillary facilities



FINEUROP acted as exclusive financial advisor to the Borrower SODITIC

February 2020



acquired a majority stake in



Acquisition financing and ancillary facilities





FINEUROP acted as financial advisor to the Borrower SODITIC

January 2020





bu

TA ASSOCIATES acauired



FINEUROP acted as financial adviser to the Acquirer SODITIC

December 2019



Senior secured facilities

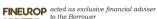


SODITIC









December 2019







creating a platform active in the production of accessories for fashion and luxury

Acquisition financing and acillary facilities

INTESA M SNIPAOLO BANCO BPM @illimity @

FINEUROP acted as exclusive financial adviser

to the Acquirer SODITIC November and December 2019





and its subsidiaries

Acquisition financing and ancillary facilities







NB Renaissance Partners

acquired a majority stake in

RINO MASTROTTO GROL

FINEUROP acted as financial adviser to the Acquirer SODITIC

November 2019



alonaside

the Management team acauired

**CLUS** SENSE OWERET



Private Shareholders

FINEUROP acted as exclusive financial adviser to the Sellers SODITIC October 2019



has acquired



from and

the Group's foundina Shareholders

FINEUROP acted as exclusive financial adviser SODITIC

October 2019













SODITIC

FINEUROP acted as financial adviser to the Acquirer

October 2019

**BANCA IFIS** 

from the founding family

FINEUROP acted as financial adviser to the Acquirer SODITIC September 2019





acauired a majority stake in

## AMF GROUP

FINEUROP acted as exclusive financial adviser to the Acquirer SODITIC August 2019 ALGO GROUP

Company controlled by

#### ARDIAN

Financial Advisory

FINEUROP acted as exclusive financial adviser to the Company SODITIC July 2019

## **PROGRESSIO**SGR

Passion for growth acquired a majority stake in



Acquisition financing and ancillary facilities

MEDIOCREDITO ITALIANO

FINEUROP acted as financial adviser to the Acquirer SODITIC

July 2019

acquired



Acquisition financing and ancillary facilities

**UBI** Sanca

MPS

₩ MEDIOCREDITO **BANCA IFIS** 

FINEUROP acted as financial adviser to the Acquirer SODITIC

June 2019



acquired



from the founding family

FINEUROP acted as exclusive financial adviser to the Sellers SODITIC

June 2019



acquired



through a

Management Buy-Out

FINEUROP acted as financial adviser to the Acquirer SODITIC

June 2019





acquired

from private shareholders

FINEUROP acted as exclusive financial adviser to the Sellers SODITIC May 2019 acquired a majority stake in

from

AMBIENTA



FINEUROP acted as exclusive financial adviser to the Acquirer SODITIC

May 2019





owner of the brands

BERING MSHARK ayoster segura Ecaica.

portfolio company of



May 2019

acquired



FINEUROP acted as exclusive financial adviser

to the Acquirer SODITIC

## **EQUINOX**

acauired a majority stake in



FINEUROP acted as exclusive financial adviser to the Acquirer

April 2019



acquired



from the founding family

FINEUROP acted as financial adviser to the Sellers SODITIC

March 2019





Acquisition financina and ancillary facilities

BANCA IMI MEDIOCREDITO

SODITIC

ITALIANO

BANCO RPM BANCA IFIS

FINEUROP acted as exclusive financial adviser to the Acquirer

December 2018

#### NB Renaissance Partners

announced the acquisition of a majority stake in



M | Mandarin C Capital P Partners

the founding Families and other minority Shareholders

ATLANTE PRIVATE EQUITY

FINEUROP acted as financial adviser to the Sellers SODITIC

December 2018



BANCA IFIS CRÉDIT AGRICOLE

SODITIC

SODITIC

FINEUROP acted as exclusive financial adviser to the Acquirer

November 2018





MECTRA

Acquisition financing ana ancillary facilities

BANCO BPM BANCA IFIS

BANCA IMI MEDIOCREDITO ITALIANO

FINEUROP acted as exclusive financial adviser to the Acquirer SODITIC

November 2018

**TECNOPOOL** controlled by





Acquisition financing and ancillary facilities

MPS BANCO BPM

CRÉDIT AGRICOLE **BANCAIFIS** 

FINEUROP acted as exclusive financial adviser to the Acquirer SODITIC November 2018





backed bu





in the circular economy

FINEUROP acted as exclusive financial adviser to the transaction SODITIC November 2018



#### **One Equity Partners**

has acquired



from private Shareholders

FINEUROP acted as exclusive financial adviser to the Acquirer SODITIC November 2018



acquired



from Partners

FINEUROP acted as financial adviser to the Acquirer SODITIC

October 2018



acauired



from



FINEUROP acted as financial adviser to the Seller SODITIC

October 2018



mechanical machinings

alongside the Founding Family and Management Acquisition financing and ancillary facilities



BANCO BPM

**MPS** 

FINEUROP acted as exclusive financial adviser to the Acquirer SODITIC

October 2018



#### ARDIAN

Term loan and ancillary facilities



CRÉDIT AGRICOLE **BANCAIFIS** 

FINEUROP acted as exclusive financial adviser to the Borrower SODITIC

July 2018





TRILANTIC EUROPE

Term loan and ancillary facilities BANCO BPM

ING 🌺



FINEUROP acted as exclusive financial adviser to the Borrower SODITIC

June 2018



acquired 100% stake in



FINEUROP acted as exclusive financial adviser to the Sellers SODITIC May 2018





owned by wise sar

acquired a product portfolio from



Acquisition financing and ancillary facilities

#### MEDIOCREDITO ITALIANO

FINEUROP acted as exclusive financial adviser to the Company SODITIC May 2018





owned bu

Term loan facilities

CRÉDIT AGRICOLE MPS

**UBI** Sanca **BPER**:

FINEUROP acted as exclusive financial actea as excussing adviser to the Borrowers

May 2018 SODITIC



owned bu

CHARTERHOUSE acquired



SODITIC

FINEUROP acted as exclusive financial adviser to the Acquirer

May 2018



acquired a majoritu stake in



Acquisition financing and ancillary facilities



MPS

CRÉDIT AGRICOLE

**BANCA IFIS** 

FINEUROP acted as exclusive financial SODITIC adviser to the Acquirer April 2018



signed an agreement for the acquisition of



FINEUROP acted as financial adviser to the Acquirer SODITIC

April 2018

### Parma **Healthcare**

acquired 100% stake in



Financial advisory

FINEUROP acted as exclusive financial adviser to the Acquirer SODITIC April 2018

acquired a majoritu stake in



ARGOS Capital for your future

FINEUROP acted as exlusive financial adviser to the Acquirer SODITIC March 2018

A POOL OF INVESTORS

has acquired a stake in



through a management buy-out

FINEUROP acted as exclusive financial adviser to the Shareholders SODITIC March 2018





acquired

FOREST S.r.1.



FINEUROP acted as exclusive financial adviser to the Seller SODITIC March 2018



acauired a majority stake in



FINELROP acted as financial adviser to the Acquirer SODITIC February 2018



The Genuine Company owned by

> CHARTERHOUSE acquired



FINEUROP acted as financial adviser to the Acquirer SODITIC

January 2018



acauired



from



FINEUROP acted as exlusive financial adviser to the Acquirer SODITIC October 2017

# WHITE BRIDGE INVESTMENTS



the founding Shareholders

FINEUROP acted as exclusive financial adviser to the Acquirer SODITIC September 2017

#### NB Renaissance Partners

acquired a majority stake in



Acquisition financina and ancillary facilities

UniCredit **BANCA IFIS** 



FINEUROP acted as financial adviser SODITIC to the Acquirer September 2017



acquired a stake in



FINEUROP acted as exclusive financial adviser to the Sellers SODITIC

September 2017



Capital increase

subscribed bu



**FINEUROP** acted as exclusive financial adviser to the Company SODITIC September 2017





acquired a majoritu stake in



from

**OSYNERGO** 

FINEUROP acted as financial adviser

SODITIC to the Acquirer

August 2017



acquired 100% stake in



the founding family

FINEUROP acted as financial adviser SODITIC to the Acquirer August 2017



acauired

#### **BOGLIOLI**

MILANO

from wise sar

FINEUROP acted as exclusive financial SODITIC adviser to the Seller

**PROGRESSIOSGR** Passion for growth



alongside the founding Family Acquisition financing and ancillary facilities

CRÉDIT AGRICOLE

FINEUROP acted as sole debt adviser SODITIC to the Borrower

STIRLING SQUARE CAPITAL PARTNERS



alongside Co-Founder and New Senior Management

**PEMBERTON** 

Senior Secured Notes and CRÉDIT AGRICOLE Super Senior Ancillary Facility

SODITIC

acted as debt adviser to the Acquirer

July 2017



acquired a majority stake in



**Triton** 

and **PARAGON PARTNERS** 

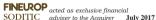
FINEUROP acted as exclusive financial SODITIC adviser to the Acquirer July 2017













together with the founders and top management acquired 100% stake in



the founding

shareholders

and Alcedosor

FINEUROP acted as exclusive financial SODITIC adviser to the Acquirer March 2017





creating a leading player in the Italian spare parts distribution market

FINEUROP acted as financial adviser SODITIC for this transaction Ma March 2017

## **VFLEETCOR**\*

a Company listed on the NYSE

acauired a minority stake in



#### QUI! GROUP

INNOVARE PER CRESCERE

FINEUROP acted as exclusive financial SODITIC adviser to the Seller February 2017

#### wise sgr

together with its Limited Partners and Management acquired 100% stake in



Euro 29,000,000 Term loan & ancillary facilities

BPER: OF CRÉDIT AGRICOLE BANCAIFIS

FINEUROP acted as sole debt adviser
SODITIC to the Borrower Januar

January 2017

WHITE BRIDGE INVESTMENTS

acquired a minority stake in



FINEUROP acted as exclusive financial SODITIC adviser to the Acquirer January 2017





Financial advisory

GROUP

FINEUROP acted as financial adviser SODITIC to the Acquirer January 2017



**CHARTERHOUSE** acquired 100% stake of



The Genuine Company from



Riverside

FINEUROP acted as exclusive financial SODITIC adviser to the Acquirer December 2016



controlled bu



Creating a new leading player in the abrasives industry

BANCA IMI sole book runner INTESA m SNNPAOLO sole underwriter

SODITIC to the Acquirer

FINEUROP acted as financial adviser

December 2016



Mandatoru Tender Offer & Squeeze-Out



FINEUROP acted as financial adviser SODITIC to the Acquirer November 2016





Financial advisoru

FINEUROPacted as exclusive financial adviser SODITIC to the main Shareholders November 2016









FINEUROP acted as debt adviser SODITIC to the Borrower September 2016













together with Founder and Management acquired 100% stake in



Texbond

Euro 25.000.000 acquisition financing and ancillary facilities





FINEUROP acted as sole debt adviser SODITIC to the Borrower June 2016



acquired a minority stake in



Alcedosgr

FINEUROP acted as financial adviser to the Company and to the majority Shareholder May 20



acquired a further 40% stake in



reaching 100% stake

FINEUROP acted as financial adviser SODITIC to the Acquirer May 2016 Funds advised bu

PERMIRA

acquired



from



**FINEUROP** SODITIC

acted as financial adviser to the Acquirer

April 2016

## Aksìa group

acquired 100% stake of

#### LameplastGroup

Euro 23,500,000 acquisition financina and ancillary facilities







FINEUROP acted as sole debt adviser SODITIC to the Borrower

April 2016

## wise sgr

togheter with

Management and Private Investors

acquired



FINEUROP acted as sole financial adviser SODITIC to the Acquirers February 2016

## Alcedosgr

toahether with

Founding Shareholders

acquired 100% of



FINEUROP acted as sole financial adviser SODITIC to the Acquirers February 2016 ARDIAN

acquired



from



SODITIC

acted as exclusive financial adviser to the Acquirer February 2016





from the founding family and other shareholders

Euro 27,000,000 MLT and ancillary facilities



SODITIC

FINEUROP acted as financial adviser to the Acquirer December 2015



acquired





creating a new leading player in the bpo industry



FINEUROP acted as financial adviser to the Acquirer December 2015



Capital Funds



Financial advisory

FINEUROP acted as exclusive financial adviser SODITIC



owned by



together with the founding family Euro 20,500,000 MLT and ancillary facilities



BPER:

FINEUROP acted as sole financial adviser to the Borrower SODITIC June 2015



owned by Oakley Capital Private Equity

together with Founders and Management Euro 35,000,000 MLT and ancillary facilities



SODITIC

FINEUROP acted as exclusive financial adviser to the Borrower June 2015 Fratelli Fila S.p.A.

acquired



FINEUROP acted as exclusive financial adviser SODITIC to the Acquirer June 2015



SUMMIT PARTNERS

acquired a majority stake in

DENTALPRO alongside with

Dam and Alef4

FINEUROP acted as exclusive financial adviser SODITIC April 2015

Funds advised by



acquired



leading global distributor of specialty chemicals and related services

FINEUROP acted as financial adviser SODITIC to the Acquirer

April 2015









FINEUROP acted as exclusive financial SODITIC adviser to the Seller

April 2015



acquired 100% of



from



FINEUROP acted as exclusive financial SODITIC adviser to the Seller March 2015



acquired 100% stake of

Atento Česká republika a.s.

from



FINEUROP acted as exclusive financial adviser SODITIC to the Acquirer January 2015



acquired a controllina stake in



SODITIC to the Sellers

FINEUROP acted as exclusive financial adviser January 2015



Dax

acquired

FINEUROP acted as exclusive financial adviser SODITIC to the Acquirer

October 2014



owner of



acquired 100% of



VILLA & BONALDI SDA

SODITIC

FINEUROP acted as debt adviser to the Acquirer

October 2014







**FINEUROP** SODITIC

acted as financial adviser to the Acquirer August 2014



acquired



SODITIC to the Acquirer

FINEUROP acted as exclusive financial adviser July 2014





Aksìa group

Financial advisory

SODITIC

FINEUROP acted as financial adviser to the Companies

July 2014



acquired 100% stake in



alongside with the Company's Management



and other investors

FINEUROP acted as exclusive financial adviser SODITIC to the Acquirer July 2014



acquired a controlling stake in





SODITIC

FINEUROP acted as exclusive financial adviser to the Acquirer April 2014



controlled by Qualium (

acquired 100% stake in



PARTNERS

SODITIC

FINEUROP acted as exclusive financial adviser to the Seller April 2014 April 2014

General S.r.l.

owner of the brand



took over part of the assets of



through a "Concordato Preventivo" procedure

SODITIC to General

FINEUROP acted as exclusive financial adviser December 2013 Funds advised bu



have acquired



SODITIC to the Acquirer

**FINEUROP** acted as exclusive financial adviser December 2013



E.G.O

High-tech since 1931.

acquired a controlling stake in



SODITIC

acted as financial advisers to the Acquirer October 2013 WITTUR sold its

hydraulic components subsidiary

WITTUR HYDRAULIC DRIVES S.r.I. to the Management

FINEUROP acted as exclusive financial adviser to the Seller September 201 September 2013

**FINEUROP** 



Company controlled by

wise sar

wisequity funds

#### Financial advisory

FINEUROP acted as exclusive financial adviser to the Company SODITIC

July 2013



acquired 100% stake of





and other Investors

SODITIC

FINEUROP acted as financial adviser to the Acquirer July 2013



#### seromikson

acquired the entire stake of



held bu

PROGRESSIO SGR S.O.A.

FINEUROP acted as exclusive financial adviser to the Seller SODITIC June 2013



together with Founding families and Management acquired 100% stake in



from

#### Aksia capital III

and other investors

FINEUROP acted as exclusive financial adviser to the Sellers SODITIC

June 2013



acquired a controlling stake in



**FINEUROP** SODITIC

acted as debt adviser to the Acquirer

May 2013



owner of the brand



acquired total control of brand and business of

**FINEUROP** SODITIC

acted as exclusive financial adviser to the Acquirer

April 2013



acquired total control of assets and business of



through a Bankruptcy Procedure

FINEUROP acted as exclusive financial adviser to the Acquirers SODITIC

March 2013



and the Company's Management acquired 100% of





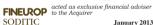
FINEUROP acted as exclusive financial adviser to the Acquirers

SODITIC March 2013









January 2013



DEPIL SOAP STAMINALINE®

Cambia Delle Senoalto'

RILEOR BILBA

has been sold to a Strategic Partner

FINEUROP acted as exclusive financial adviser SODITIC October 2012



Company controlled by

wise sar

wisequity funds

Financial advisory

FINEUROP acted as exclusive financial adviser to the Company SODITIC August 2012





sold 100% stake in

#### GENERGIA

Generale Energia S.p.A.

to

#### **##**Heat&Power

FINEUROP acted as exclusive financial adviser to the Sellers SODITIC

July 2012



Company controlled by

Aksìa group

Financial advisory

FINEUROP acted as exclusive financial adviser to the Company SODITIC July 2012

IGI SGR SDA

IMI FONDI CHIUSI SGR acquired

through a LMBO transaction from

ARCA IMPRESA

and other investors

acted as exclusive financial adviser **FINEUROP** to the Sellers SODITIC July 2012



acquired total control of assets and business of



trough a Bankruptcy Procedure

FINEUROP acted as exclusive financial adviser to Castagna Univel SODITIC June 2012







intercos

acted as exclusive financial adviser to the Seller **FINEUROP** SODITIC

April 2012





acquired a majority stake of







FINEUROP acted as exclusive financial adviser to the Acquirer SODITIC

April 2012

#### BORBONESE



**FINEUROP** SODITIC

acted as financial adviser to the Company

January 2012



acquired the businesses of



and

ORDINETT

FINEUROP acted as exclusive financial adviser SODITIC November 2011





Private Investors

FINEUROP acted as exclusive financial adviser to the Seller SODITIC November 2011



Short term and MLT facilities

FINEUROP acted as exclusive financial adviser to the Borrower SODITIC October 2011



owner of the brand

BREIL

Financial advisory

FINEUROP was mandated by the Company SODITIC September 2011





Financial advisory

FINEUROP acted as exclusive financial adviser SODITIC September 2011



Company owned by



Financial advisory

FINEUROP acted as exclusive financial adviser to the Company SODITIC July 2011



# Your advisor in Corporate Finance 2011/2010 Selected transactions



acauired

·Dada ·net from

·Dada:

FINEUROP acted as exclusive financial adviser to the Seller SODITIC

May 2011



AXA Private Equity

acquired the hydraulic business of



based in Minneapolis - Minnesota

#### Continental Machines Inc.

FINEUROP acted as exclusive financial adviser to the Acquirer SODITIC April 2011

CAPE **EQUITY FUND** 

sold its stake in

**FINEUROP** acted as exclusive financial adviser to the Seller SODITIC

March 2011



a group controlled by

ORLANDO ITALY acauired



FINEUROP acted as exclusive financial adviser to the Acquirer SODITIC February 2011

acquired a controlling stake in VESEVO S.p.A. owner of the brand



from the Management and QUADRIVIO SGR

FINEUROP acted as exclusive financial adviser to the Acquirer

SODITIC

February 2011

Private Investors

took over



Industrial Business

FINEUROP acted as exclusive financial adviser to the Acquirers SODITIC January 2011

**Invest**industrial sold a 100% stake of





Mandarin Capital Partners

and other Investors through a LMBO transaction

FINEUROP acted as exclusive financial adviser to the Seller SODITIC December 2010



owner of the brand



acquired a majority stake of the French company



FINEUROP acted as exclusive financial adviser to the Acquirer SODITIC December 2010



## Your advisor in Corporate Finance 2010/2009 Selected transactions



controlled by



Financial advisory

SODITIC

FINEUROP was mandated by

October 2010

### Aksìa capital III

and

wise sar

wisequity funds

acquired a majority stake in



through a LMBO transaction

FINEUROP acted as financial adviser to the Acquirers SODITIC

October 2010

### **BOGLIOLI**

owned by

the Boglioli family

and

wise sar

wisequity funds

Financial advisory

FINEUROP was mandated by the Company SODITIC

June 2010





Euro 280,000,000 MLT facilities





FINEUROP acted as exclusive financial adviser SODITIC



Took over



Industrial Business

SODITIC

FINEUROP acted as exclusive financial adviser to Castagna Univel May 2010

The Scandinavian Private Equity Fund

acquired a 100% stake in the Danish company



Gram Equipment

from

#### CATELLI HOLDING

trough a MBO transaction

FINEUROP acted as exclusive financial adviser to the Seller SODITIC

April 2010





Financial advisory

**FINEUROP** SODITIC

was mandated by the Company

February 2010





ZOOMLION

alongside with





Mandarin Capital Partners

Financial advisory

FINEUROP was mandated by the Company

SODITIC

December 2009

June 2010



# Your advisor in Corporate Finance 2009/2008 Selected transactions



Valuation Business plan

FINEUROP acted as financial adviser to the Borrower SODITIC

September 2009



acquired



from the Padua Court through composition with creditors ("Concordato Preventivo")

FINEUROP acted as financial adviser to the Acquirer SODITIC

May 2009



a company owned by



Senior Debt Reneactiation and covenants resetting

FINEUROP acted as sole financial adviser to the Company SODITIC

April 2009



acauired the brand and the business

KOR FF

from



FINEUROP acted as exclusive financial adviser to the Seller SODITIC

March 2009





invested in



through capital increase

SODITIC

FINEUROP acted as financial adviser to the Company

March 2009



acquired a majoritu stake in



through a LMBO transaction

FINEUROP acted as exclusive financial adviser to the Sellers SODITIC

December 2008



acquired a majority stake in



wise sar

wisequity funds

FINEUROP acted as financial adviser to the Seller SODITIC November 2008



acquired a majority stake in



FINEUROP acted as financial adviser to the Acquirer SODITIC

October 2008



# Your advisor in Corporate Finance 2008 Selected transactions



Mandarin Capital Partners





magenta sgr

FINEUROP acted as financial adviser to the Seller SODITIC

September 2008

Alto Capital II fund managed by

> PARTNERS SGR

acquired a majoritu stake of



through a MBO transaction

FINEUROP acted as exclusive financial adviser to the Acquirer SODITIC

August 2008



acquired a majority stake in



from

ARGOS SODITIC

FINEUROP acted as exclusive financial adviser SODITIC

July 2008



**ICICI Venture** 

acauired



SODITIC

FINEUROP acted as financial adviser to the Sellers

July 2008



owner of the brand



acquired a 100% stake of the U.S. company



SODITIC

FINEUROP acted as exclusive financial adviser to the Acquirer

May 2008



have acquired a 100% stake of



from

IF INVESTIMENTI a Fund managed by INDUSTRIA & FINANZA SGR

RECOS S.A.

FINEUROP acted as exclusive financial adviser to the Sellers SODITIC

February 2008



aguired a majority stake in



through a LMBO transaction

FINEUROP acted as exclusive financial adviser to the Sellers SODITIC January 2008



acquired a majority stake in



SODITIC

FINEUROP acted as financial adviser to the Sellers

January 2008



# Your advisor in Corporate Finance 2007 Selected transactions





Medium Long Term Financing, Mezzanine Facility and Acquisition Facility

SODITIC

FINEUROP acted as financial adviser to the Company

August 2007

Alpha Private Equity Fund 5

acquired a majority stake in



through a MBO transaction

SODITIC

FINEUROP acted as financial adviser to the Acquirer

July 2007

Nuova Iniziativa S.p.A.

acquired 100% of



through a FBO transaction

SODITIC

FINEUROP acted as financial adviser to the Acquirer

July 2007



a Company controlled by



Medium Long Term Financing and Mezzanine Facility

**FINEUROP** SODITIC

acted as financial adviser

to the Borrower July 2007 ALETTI PRIVATE EQUITY SGR GRUPPO BANCO POPOLARE

through

Fondo Dimensione Network acquired the majority stake of



Absolute Ventures SCA fund advised by AVM ITALIA

SODITIC

FINEUROP acted as financial adviser to the Seller

May 2007

NASDAQ listed company



has acquired the Italian choline chloride business of



FINEUROP acted as financial adviser to the Seller SODITIC

April 2007

EMERALD ADVISORY SERVICES & EQUITY INVESTMENTS S.A. a fund advised by PM & PARTNERS

acquired the majority stake of MACCORP ITALIANA S.p.A. owner of the brand



Industrial Resources Investments S.A.

FINEUROP acted as M&A adviser to the Seller SODITIC

April 2007



## Your advisor in Corporate Finance 2007/2006 Selected transactions



acquired a majority stake in



FINEUROP acted as financial adviser

SODITIC to the Acquirer January 2007

### Aksìa capital III

acquired a 70% stake in



FINEUROP acted as financial adviser SODITIC for this transaction January 2007





acquired a 100% stake in

FINEUROP acted as financial adviser SODITIC to the Acquirers December 2006

acauired a majority stake in



SODITIC to the Acquirer

FINEUROP acted as financial adviser November 2006

#### STIRLING SOUARE CAPITAL PARTNERS

acquired a majority stake in



SODITIC to the Acquirer

FINEUROP acted as financial adviser

October 2006



acquired 100% of

SECTOR GROUP

from

**OPERA** 

FINEUROP acted as exclusive financial adviser SODITIC to the Acquirer October 2006



Medium Long Term Bilateral Facilities

**Banca Intesa** 



UniCredit
Banca d'Impresa
Banca Manca Manc

acted as bilateral lenders

FINEUROP acted as financial adviser SODITIC to the Borrower

August 2006





a Group controlled by

**Absolute Ventures SCA** 

through a reserved capital increase

FINEUROP acted as financial adviser to the Company July 2006



# Your advisor in Corporate Finance 2006 Selected transactions





Credem Private Equity SGR S.p.A

acquired a majority stake in



through a LMBI transaction

FINEUROP acted as exclusive M&A adviser to the Acquirer SODITIC

July 2006

Funds managed by



magenta sgr

have acquired a 70% stake in





FINEUROP acted as financial adviser to the Acquirer SODITIC

July 2006



acquired a majority stake in



Mandated Lead Arranger in the Acquisition Financing Facilities



FINEUROP acted as financial adviser to the Acquirer SODITIC

June 2006

### **ERGON CAPITAL**

VESTAR CAPITAL PARTNERS

Athena Private Equity S.A.

have acquired together with senior management

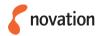


through a MBO transaction

SODITIC

FINEUROP acted as sole M&A adviser to the Acquirers

April 2006



a Company controlled by



acquired a majority stake in





FINEUROP acted as financial adviser to the Acquirer SODITIC April 2006



acquired in U.S.A. the assets of



from



FINEUROP acted as financial adviser to the Acquirer SODITIC

February 2006

#### BS Investimenti IV

a Fund managed bu Investimenti SGR SDA

acquired 100% of



through a LMBO transaction from

#### INVESTITORI ASSOCIATI

FINEUROP acted as exclusive M&A adviser to the Seller

SODITIC February 2006



Medium Lona Term financing





acted as joint arrangers and underwriters

FINEUROP acted as financial adviser to the Borrower SODITIC

January 2006



# Your advisor in Corporate Finance 2005 Selected transactions



acquired



owner of

argentovivo and IULIPET

FINEUROP acted as financial adviser SODITIC in the transaction November 2005



acquired a majority stake in



SODITIC to the Acquirer

FINEUROP acted as financial adviser September 2005 Private Equity Funds managed by



acquired

from **Europe Capital Partners IV** a Fund advised by L.B.O. Italia

SODITIC to the Seller

FINEUROP acted as exclusive M&A adviser September 2005



acquired a 100% stake in



FINEUROP acted as financial adviser SODITIC to the Acquirer September 2005

#### INVESTITORI ASSOCIATI

acquired a 62% stake in



through a LMBO transaction from

Barclays Private Equity

and the founding entrepreneurs

FINEUROP acted as financial adviser SODITIC to the Acquirer

August 2005



acauired a majority stake in



FINEUROP acted as financial adviser SODITIC to the Acquirer August 2005

### Borregaard Italia S.p.A.

a Company controlled by



GREEN servizi

controlled bu

INTERGREEN\*

SODITIC to the Seller

FINEUROP acted as financial adviser

July 2005





has acquired a majority stake in





FINEUROP acted as financial adviser SODITIC in the transaction

May 2005



### Your advisor in Corporate Finance 2005/2004 Selected transactions

#### Absolute Ventures SCA

fund advised bu AVM Italia

has acquired a majority stake of



from.

**Overseas Capital Partners** 

FINEUROP acted as financial adviser SODITIC to the Seller April 2005

# **Bridgepoint**

has acquired a majority stake in



FINEUROP acted as financial adviser SODITIC to the Acquirer January 2005



acquired 100% of



from

THE CARLYLE GROUP

and other private investors

SODITIC to the Sellers

FINEUROP acted as exclusive M&A adviser December 2004

### Absolute Ventures SCA

fund advised by AVM Italia and AVM France acauired



Brand

and all the Aftermarket activities



SODITIC to the Sellers

FINEUROP acted as exclusive M&A adviser December 2004

**CLESSIDRA**Sgr acquired an interest in



through the Holding



FINEUROP initiated the transaction SODITIC December 2004



MLT-financing





acted as joint arrangers and underwriters

FINEUROP acted as financial adviser SODITIC to the Borrower December 2004





a Company participated by





FINEUROP acted as exclusive financial adviser SODITIC in the transaction November 2004



acquired a majority stake in





acted as arrangers and underwriters in the acquisition financing

FINEUROP acted as financial adviser in the SODITIC acquisition financing September 2004



### Your advisor in Corporate Finance 2004/2003 Selected transactions

#### wise venture SGR

wisequity fund

acauired



SCLCSTO Ingegneria S.p.A.

from



FINEUROP acted as M&A adviser SODITIC

July 2004

#### Star Social Responsible Fund

a Fund managed by Efibanca Palladio Finanziaria SGR S.p.A. acquired 100% of



through a LMBO transaction from

> IF INVESTIMENTI a Fund managed by

INDUSTRIA & FINANZA SGR S.p.A.

and other private investors

FINEUROP acted as exclusive M&A adviser SODITIC July 2004

## scm e group

acauired a 60% stake in



FINEUROP acted as M&A adviser to the Sellers SODITIC

May 2004

### Private placement

of a minoritu stake in



FINEUROP acted as financial adviser for this transaction SODITIC

April 2004



acquired a 21% stake in

PONTE S.p.A.

(ACC Holding)

FINEUROP acted as financial adviser for this transaction SODITIC

March 2004

B S PRIVATE EQUITY

acquired a 41% stake in



FINEUROP acted as financial adviser to the Seller SODITIC March 2004 EPF SGR

Efibanca Palladio Finanziaria SGR S.p.A.

acquired a majority stake in



PRIVATE EQUITY

SODITIC

FINEUROP acted as financial adviser to the Seller

December 2003

Star Social Responsible Fund

and

PALLADIOFINANZIARIA

acquired a minority stake in

APPLIANCES COMPONENTS COMPANIES

from

ABN · AMRO Bank

FINEUROP acted as financial adviser in the transaction SODITIC

December 2003



# Your advisor in Corporate Finance 2003 Selected transactions

### **BARCLAYS**

#### Barclays Private Equity S.p.A.

the management of the Company acquired 100% stake in





acted as arranger and underwriter in the acquisition financing

FINEUROP acted as financial adviser in the SODITIC acquisition financing December 2003



announced the acquisition of a minority stake in

### Antichi Pellettieri

from

#### MARIELLA BURANI **FASHION GROUP**

FINEUROP acted as M&A adviser in the transaction SODITIC

November 2003



#### SG European Private Equity Partner L.P.

acquired a majority stake in





acted as arranger and underwriter in the acquisition financing

SODITIC

FINEUROP acted as financial adviser in the acted as financiu acquisition financing
September 2003



Term loan facility



as joint arranger

FINEUROP acted as joint arranger SODITIC

August 2003



has acquired the industrial business of



SODITIC

FINEUROP acted as financial adviser to the Acquirer

August 2003

## **RESTINGA B.V.**

MLT-financing



acted as joint arranger and underwriter

FINEUROP acted as joint arranger in the MLT-financing SODITIC

April 2003

#### Absolute Ventures SCA

acauired a majority stake in



FINEUROP acted as financial adviser to the Sellers SODITIC

February 2003



acquired a minority stake in





FINEUROP acted as financial adviser in the transaction SODITIC

January 2003



# Your advisor in Corporate Finance 2002 Selected transactions



MLT-financina



acted as underwriter

FINEUROP acted as financial adviser
SODITIC to the Borrower November 2002



acauisition financina facilitu



acted as arranger and underwriter

FINEUROP acted as financial adviser SODITIC to the Acquirer Oc

October 2002





lender

FINEUROP acted as financial adviser SODITIC in the Borrower

October 2002



acquisition financing facility





acted as joint arrangers and underwriters

SODITIC to the Acquirer

FINEUROP acted as financial adviser

October 2002



has acquired a 100% stake in







acted as joint arrangers and underwriters in the acquisition financing

FINEUROP acted as financial adviser in the SODITIC acquisition financing October 2002





from



FINEUROP acted as M&A adviser

SODITIC to the Acquirer October 2002



acquisition financing facility



acted as joint arranger and underwriter

FINEUROP acted as joint arranger in the SODITIC acquisition financing

PROGETTO 24 acquired



VETROARREDO





FINEUROP acted as M&A adviser SODITIC to the Sellers

May 2002



## Your advisor in Corporate Finance 2002/2001 Selected transactions



acquisition financing facility





FINEUROP acted as sole financial adviser in the acquisition financing May 2002



acquired a 70% stake in



Injection Moulding Technology

FINEUROP acted as M&A adviser SODITIC to the Sellers

April 2002



acquired a stake in



SEOUOR INDUSTRIES N.V.

FINEUROP acted as M&A adviser SODITIC to the Seller

April 2002









(the financial shareholders) and other sellers

FINEUROPacted as M&A adviser to the SODITIC financial shareholders March 2002



Tender offer launched by

### SACMI

Holding Partecipazioni Sacmi S.p.A.

FINEUROP acted as financial adviser SODITIC to the Company

December 2001

INTERBANCA SDA.

acquired a stake in

Fincastel S.r.1.

FINEUROP acted as M&A adviser SODITIC to the Seller December 2001



acquisition financing facility



acted as joint arranger and underwriter

FINEUROP acted as sole financial adviser and joint arranger in the acquisition
SODITIC financing December 2 December 2001



subsidiary of the Group



acquired 100% of



FINEUROP acted as M&A adviser SODITIC to the Seller

November 2001



# Your advisor in Corporate Finance 2001/2000 Selected transactions



acquired a stake in



acted as joint arranger and agent in the acquisition financina

FINEUROP acted as financial adviser and SODITIC joint arranger in the acquisition financing November 2 November 2001

### MARIFITA BURANI **EASHION GROUP**

acquired a 50% in



FINEUROP acted as M&A adviser SODITIC to the Seller Sept

September 2001



Term loan facility



acted as joint arranger

SODITIC

FINEUROP acted as joint arranger

September 2001



acquired 100% of



INFORMATION TECHNOLOGY ITALIA

SODITIC the Seller

FINEUROP acted as M&A adviser to

July 2001



acquired 100% of



MAB MASELLIS INDUSTRIALE SpA

FINEUROP acted as M&A adviser to SODITIC the Seller July 2001



acquisition financing facility



acted as joint arranger and underwriter

FINEUROP acted as joint arranger in the SODITIC acquisition financing May 2001





adua and Rome Printing facilities



acted as joint arranger and underwriter

FINEUROP acted as joint arranger in the SODITIC acquisition financing August 2000 FINECO CAPITAL

acquired

# **METALCASTELLO**

from

SWISS DEVELOPMENT CAPITAL LIMITED PARTNERSHIP a fund advised by

ARNER MERCHANT S.A.

FINEUROP acted as M&A adviser to SODITIC the Seller August 2000

**FINEUROP** 

# Your advisor in Corporate Finance 2000 Selected transactions



acauired



from

**Bridgepoint** Capital

FINEUROP acted as M&A adviser to the Seller SODITIC

August 2000

### THE CARLYLE GROUP

acquired an indirect 50% stake of



FINEUROP acted as M&A adviser to the acquirer SODITIC

July 2000





have merged their activities to create



FINEUROP acted as M&A adviser to De Nora SODITIC

April 2000

A group of investors advised by J. HIRSCH & CO. acquired a 30% stake in



PRUDENTIA a fund advised bu

F.I.D.I.A. S.p.A.

FINEUROP acted as M&A adviser SODITIC

to the Acquirer

March 2000

GRUPPO ENGINEERING S.p.A.

acquired



from



Company's

management

FINEUROP acted as M&A adviser to the Sellers SODITIC

March 2000





So.Pa.F. Group

FINEUROP acted as exclusive M&A adviser to the seller SODITIC January 2000



acquired

EURALCOM

SNNP40IO IMI

ABN · AMRO Bank

and other shareholders

FINEUROP acted as M&A adviser to the Sellers SODITIC January 2000



EUROKNIGHTS III. a fund advised hu ARGOS SODITIC PARTNERS acquired a minoritu stake in FINEUROP acted as M&A adviser to the Acquirer SODITIC January 2000

# Your advisor in Corporate Finance 1999/1998 Selected transactions



acquisition financing facility



acted as joint arranger and underwriter

SODITIC

FINEUROP acted as joint arranger in the acquisition financing

June 1999



acquired

CÉBÉ

FINEUROP has assisted the Seller SODITIC

June 1999



Giovanni De Vecchi Editore

Acquisition financing facility

**■ INTERBANCA** S.D.A.

acted as joint arranger and underwriter

SODITIC

FINEUROP acted as joint arranger in the acquisition financing

May 1999



acquired a stake in



SODITIC

FINEUROP initiated this transaction for the Acquirer

April 1999

Start - up of activities in Italy and in Germany of

# DUNKIN' **DONUTS**

FINEUROP assisted in fund raising and found an equity investor SODITIC

March 1999



acquired bierrebi

from

EUROPE CAPITAL PARTNERS

FINEUROP acted as M&A adviser to the Sellers SODITIC

February 1999



acquisition financing facility



acted as joint arranger and underwriter

SODITIC

FINEUROP acted as joint arranger in the acquisition financing

October 1998



ABN · AMRO Bank acquired



**FINEUROP** acted as M&A adviser to the Acquirer SODITIC

June 1998



#### The Team



Eugenio Morpurgo CEO and founding Partner

Eugenio is Chief Executive Officer and founding partner of Fineurop Soditic S.p.A., company of the Fineurop Group which focuses on M&A and debt advisory services. He is also a board member of Fineurop S.p.A., of Fineurop Investment Opportunities S.p.A. and he is one of the sponsors of the SPAC SprintItaly.

In 1984, Eugenio graduated cum laude from Bocconi University in Milan. Before joining Fineurop, he was Head of M&A and Privatisations at SOPAF, a private financial group listed on Milan Stock Exchange.

He started his career at the financial group Matuschka in Munich before moving to Deutsche Bank where he worked in the corporate finance and capital markets areas in London, Frankfurt and Milan.

Eugenio is Professor in Investment Banking (Academic Fellow) at Bocconi University in Milan. He is Member of the Board of AIFI (Italian Association of Private Equity, Venture Capital and Private Debt), as well as Chairman of the M&A Commission of AIFI.

As foreign languages, Eugenio speaks fluently English, German, French and modern Greek (basic knowledge).



Germano Palumbo Senior Partner

Germano Palumbo graduated with full marks from Boccom University in Milan in 1992, with a specialisation in Corporate Finance.

After a first experience in Class Editori, in 1994 Germano joined Bain & Company where he was involved in business consulting activities.

In 1995, he started working in SOPAF where he dealt with M&A and corporate finance activities.

After a three years' experience, he joined Interbanca S.p.A. where he founded the M&A team, dealing also with corporate finance and advisory services.

Germano is Partner and Head of M&A team of Fineurop Soditic since 2001.

Germano is Chartered Accountant, External Auditor and AIAF Associate (Italian Association of Financial Analysts).

As foreign languages, he speaks fluently English.

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### Gilberto Baj Macario

#### Senior Partner

Graduated in 1995 in Business Administration, Gilberto Baj Macario gained an industrial experience in London where he worked for two years for Tecsider Ltd, a company active in the Oil&Gas industry. During his stay in London, Gilberto successfully attended MBA classes at the London Business School. In 1998, back in Milan, Gilberto obtained a master's degree in Corporate Finance from SDA Bocconi in Milan. From 1997 to 1998, Gilberto worked for Ernst & Young where he was involved in several securitizations, due diligences and audit consultancy for many of the major Italian and International industrial groups.

Gilberto joined Fineurop Soditic since its foundation in 1998 and participated in most of the M&A transactions carried out by the Company. Gilberto speaks fluently both English and French.

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#### Umberto Zanuso Senior Partner

Umberto graduated in Business Administration from Bocconi University in Milan in 1992, with a specialisation in Corporate Finance. In 1994, he received a master's degree from Société Française des Analystes Financiers (S.F.A.F) of Paris. From 1992 to June 1995, Umberto worked as a financial analyst for COFILP (Compagnia Finanziaria Ligure Piemontese), the merchant banking division of Banca Popolare di Novara. In 1995, he joined Caboto (IntesaSanpaolo Group) in Milan as a Manager of the Structured Finance department.

Umberto is currently Partner and Head of the Structured Finance department of Fineurop Soditic, where, since 2000, he has set up the activity of developing advisory services with industrial and private equity houses for debt and M&A transactions. As foreign languages, Umberto speaks fluently English and French.

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Ilenia Furlanis Partner

In 1999, Ilenia was the treasurer of JADE, the European Confederation of Junior Enterprises in Brussels.

Ilenia graduated in Economics from the University of Bologna, with a specialisation in monetary and financial markets in 2001.

In October, Ilenia joined the Financial Services Department of KPMG in Milan, where she was involved in senior audit of primary international and Italian banks, brokerage and asset management companies. In August 2005, Ilenia moved to the Transaction Services Department of KPMG, where she participated in most of the several vendor and acquisition financial due diligences.

Ilenia joined Fineurop Soditic in June 2008 as associate of the Structure Finance Department. As foreign languages, Ilenia speaks fluently English, French and Spanish.

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Francesco Panizza Partner

After graduating in Economics from the University of Pisa, Francesco entered the Transaction & Restructuring department at KPMG in February 2006. During his experience within the Transaction Services team, Francesco participated in several financial due diligence activities, both on vendor and acquisition sides, related to domestic and cross-border deals. In 2009, Francesco entered the Restructuring team, being involved in several restructuring procedures, mainly focused on mid and small cap companies. Francesco joined Fineurop Soditic in April 2012, as a member of the structured finance team. He is involved in a variety of M&A transactions, both on sell and buy sides, acquisition financing and debt restructuring mandates.Francesco speaks fluently English and has a good knowledge of French.

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Giuseppe Ambrosi Senior Advisor Food

Giuseppe graduated in Business Administration in 1989. Since 1994, he has been Chairman and CEO of Ambrosi, group active in the dairy industry and among the leading players in the premium segment of the traditional Italian cheese market, with 2023 sales of approximately Euro 440 million.

From 2000 to 2020, he was President of Assolatte. Over the years, Giuseppe has held important roles including Board member of Credito Bergamasco (since 2011), member of the Confederal Council of Confindustria and member of the Management Committee of the AIB (Associazione Industriale Bresciana) since 2013, as well as Chairman of the Brescia Chamber of Commerce (from 2014 to 2019). He is also a Board member of the Brescia University.

In 2017 Giuseppe was appointed 'Cavaliere del Lavoro' by the Italian President Sergio Mattarella. In March 2021 he was appointed President of EDA, European Dairy Association in Brussels.

He is currently Sole Director of the holding company Luviam S.r.l.



Maria Anghileri Senior Advisor

Maria graduated in Law from Bocconi in 2011 and completed her studies abroad at Columbia University in New York and at international law firms. In 2019 and 2022/she attended the executive education Owner President Management Program at the Harvard Business School in Boston. After a 3 years work experiences in a Milan-based law firm, Maria joined the family business Eusider where she is currentlu Chief Operating Officer. Since 2019 she has been a member of the Fundraising Committee of the Bocconi University Alumni Board and since 2020 she has also been part of the Aspen Junior Fellows program. In June 2020 she has been appointed Vice President of the Young Entrepreneurs Group of Confindustria focusing on focus on Corporate Culture and Industrial Policies and in May 2021 she has been elected as President of the Premio Qualità Italia Association. In July 2022 she has become a member of the National Observatory for the integration of gender equality policies set up at the Presidency of the Council of Ministers, and since December 2022 she has been a member of the Northern Lombardy Territorial Committee of Crédit Agricole Italia. Since January 2023, Maria has been senior advisor of Fineurop Soditic.



Senior Advisor Plastic & Packaging

Massimo graduated in economics from the Bocconi University, in 1984. He started his career in the packaging machines distribution business. After a work experience as CEO in Sirt, he founded Demag Ergotech in partnership with the German group Mannesmann Demag, in 1994. Massimo contributed to the creation of a 3-years degree course in Plastic Engineering in collaboration with the Politecnico di Torino. In 1998, he founded Sinco Macchine in jv with the M&G Group. In 2008, Massimo created the "Sirt think green" division focused on the distribution of recycled Pet becoming today the Italian market leader in RePet. In 2016, Massimo invested in PlasticFinder, European leading online plastic materials marketplace. Massimo is member of the Board of Proplast. Since 2016, he has been an advisors of the Switzerland-based Omya Group as Global Distribution Engineering Material. Over the years he has participated in the creation of several companies in the plastic and packaging sector such as Tesit, Didelme, Entsorga, Lanzich.





Massimo Bonini Senior Advisor Fashion & Luxury

Massimo has over 35 years of experience and an extensive luxury and fashion market knowledge. In 1985, Massimo and his wife Sabrina co-founded the Massimo Bonini Showroom in Milan, via Montenapoleone, a worldwide leading company in the wholesale of all "Made in Italy" top quality shoes, bags and accessories.

With offices located in Milan, NYC and Hong Kong, Massimo Bonini distributes 25 men's and women's established and emerging brands and operates internationally across over 85 countries. Massimo sits on the board of some brands that are part of his portfolio.

Since 2007, he has been member of the technical committee of Pitti Immagine.

Since 2022, Massimo has been senior advisor fashion & luxury of Fineurop Soditic.



Guglielmo Brayda di Soleto
Senior Advisor Healthcare

Guglielmo graduated in Medicine and Surgery from the University of Bologna in 1978 and obtained a Neurology specialization in 1982. He has 15 years of clinical activity as a neurologist and neuroradiologist in many Hospitals (Bellaria, Bologna, Modena) with internship in the US (NIH Bethesda, NYU), and several scientific articles in MRI for neuroradiology. From 2000 to 2005 Guglielmo worked as President for Telemedicina Rizzoli in Bologna. From 1995 to 2006, Guglielmo worked as CEO and Chairman at the Bolognabased Villamaria private hospital. In 2010, he became Chairman of Clearmedi of New Delhi. Indian provider of oncology services in high medical technology and owner of 2 Cancer Centres. He is Board Member of the Indian network Paras Healthcare.



Senior Advisor Industrial

Giorgio graduated in Economics from Bocconi University in Milan in 1985.

He started his career at the IFIL Group in the M&A sector in 1986; then he moved to the FIAT Group as part of the planning and control team for the Subholding Prime (funds and asset management division). In 1991, he joined Camfin as Head of Finance & Control until he became General Manager in 1998 and CEO in 2008. Over the years he has held top management roles: from 2002 to 2007 as CEO at Cam Petroli (joint venture with the ENI Group) and then Chairman of Prelios (Real Estate) from 2013 until 2018, when he became Chairman and CEO of Prometeon Tyre Group (Industrial Tyre Business) where he remained until 2021. Member of the Board of Directors of Pirelli & C. until 2020, Giorgio was appointed Deputy CEO of the Group, in 2021.

Spoken languages: Italian, English, French.





Guido Cami

Senior Advisor Chemicals

Guido graduated in Industrial Technology Engineering from the Politecnico di Milano, in 1989.

After relevant work experiences in Pirelli, Manifattura di Legnano, Vibram, Pechiney and Giovanni Crespi, Guido is CEO of Industrie Chimiche Forestali since 2010.

He is also Vice President of the Adhesives and Sealants Group, AVISA and Federchimica and President of FEICA (Federation Europeen des industries de Colles et Adhesifs).

Since 2022, Guido has been senior advisor chemicals of Fineurop Soditic.

Spoken languages: Italian, English, French



Eugenio Marzorati

Senior Advisor Industrial

Eugenio graduated in Business Administration in 1986 and he began working as a consultant at the Lugano-based trust company Refida. In 1991 he obtained the Federal Certificate of Trust Business Consultancy and he advised several industrial companies mainly located in the Ticino area.

In January 1992, Leaving the consultant activity, he became the CEO of Novametal of Rancate, a company owned by his family.

Since 1996, Eugenio has been Board Member of Cogne Acciai Speciali of Aosta, where in 2019, he also assumed the role of CEO.

Since 2022, Eugenio has been senior advisor industrial of Fineurop Soditic.

Spoken languages: Italian, German, English, French, Spanish.



Francisco Palau Grieg Senior Advisor Food

Francisco received an undergraduate degree in Business Studies from the University of Buckingham (UK).

He started his career as auditor at KPMG in 1983. In 1990, he joined the family business which mainly operates in seafood and tuna canning, then he became Chairman of Appetais Italia.

From 2015 to 2021 he was Chairman Food Division at Confindustria Genoa. Until 2020, Francisco covered the position of Member of the Board of the gluten free food producer Farma & Co and of Alcass and he worked as CEO at IFF USA in Chicago. Francisco is currently Honorary Consul of the Sultanate of Oman in Milan and Lombardy and Chairman of the luxury real estate La Corte Di Francavilla.

He is member of the Board of Italian Frozen Food Holding and member of the Board Food Division of Confindustria Genova.

Since 2023 Francisco has been senior advisor food of Fineurop Soditic.







Senior Advisor Design

Federico comes from a family of lawyers and theatre producers, with roots in Umbria and Rome. He attended the Francesco Morosini Naval school in Venice and read Law at La Sapienza University in Rome.

Fascinated by the design industry, in his early 30's moved to Milan, and starting from a custom lighting production workshop created what is now Nemo Lighting Group, acquiring in 2012 Nemo, founded by Franco Cassina in 1993, Illuminating Experiences USA, Artelux France and lastly, in 2020, Ilti Luce – now Nemo Studio – from Philips Lighting to move into museum and art lighting solutions.

Since January 2023, Federico has been Senior advisor design of Fineurop Soditic.



Gionata Tedeschi
Senior Advisor TMT & Digital

Gionata started his career in strategic consulting at McKinsey and subsequently he has launched in the digital, marketing and data science fields successful startups accompanying them at scale up and at their exit. As Managing Director at Accenture, he has led the Digital Strategy practice in Europe from 2012 to 2018, acting as an advisor to leading companies in the Automotive, Retail and Financial Services markets. From 2018 to 2022, at Octo Telematics, he has acted as Executive Chief Strategy and M&A. Graduated from Bocconi University, today Gionata is a professor of innovation and digital transformation strategies at international Masters. He has spent most of his professional activity in Milan, London, Paris and Tel Aviv. Since 2022 he is senior advisor TMT & Digital of Fineurop Soditic. In 2023 he was appointed General Manager Innovation & Sustainability of Il Sole 24 Ore. Spoken languages: Italian, English, French and Hebrew.

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Laura De Gradi Marketing & Communication

Graduated in Business Administration from Bocconi University in April 2001.

In the same year she joined Fineurop Soditic for an internship in corporate finance as junior analyst. Laura moved to the corporate communication and marketing activities department in 2002. She is currently responsible for implementing social media strategies and she is in charge of the M&A Newsletter, a periodical M&A observatory monitoring the main merger and acquisition transactions with Italian target and the trend of investments of private equity funds in Italy.

Laura is member of the working group "M&A Committee" of AIFI (Italian Venture Capital and Private Equity Association).

As foreign languages, she speaks fluently English and French.

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Senior Vice President

Michela graduated from Bocconi University with a Master's degree in Finance (2017) and a Bachelor's degree in Business Administration (2014).

In 2016, Michela joined the Structured Finance team of Fineurop Soditic.

As foreign languages, Michela speaks fluently English and has a basic knowledge of Spanish.

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### Pietro Maria Rinaldi

Vice President

Pietro graduated cum laude from Bocconi. University with a Master's degree in Finance (2018) and a Bachelor's degree in Economics and Management (2016). In 2018, Pietro joined Fineurop Soditic as an analyst in the M&A team.

Pietro is fluent in English and French

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### Roberto Amoroso

Vice President

Roberto graduated from LUISS Guido Carli University with a Master's degree in Accounting, Control and Finance (2019) and a Bachelor's degree from University of Naples "Federico II" in Economics and Management (2017).

During his studies, Roberto attended the Maastricht University as an exchange student. In 2019, he joined KPMG S.p.A. in the M&A Transaction services team.

In 2021, he joined Fineurop Soditic in the M&A Team.

He speaks fluently English.

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Giovanni Fanfani Senior Associate

In 2019, Giovanni graduated from London School of Economics with a Master's degree in Management.

He holds a Bachelor's degree in Business Administration from King's College London. Before joining Fineurop Soditic as Structured Finance analyst, Giovanni completed an internship at Mediobanca in the M&A team. As foreign languages, Giovanni speaks English and Spanish.

gfanfani@fineuropsoditic.com



Alessandro Anaclerio
Senior Associate

In 2021, Alessandro graduated from Bocconi University with a Master's degree in Business Administration and Companies' Law.

He holds a Bachelor's degree in Management and Business Administration from Bocconi University.

Before joining Fineurop Soditic as Structured Finance analyst in 2021, Alessandro worked for nine months in the Auditing department of KPMG S.p.A.

As foreign languages, Alessandro speaks fluently English and has a basic knowledge of Spanish.

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Matteo Brancaleoni Senior Associate

After completing his Bachelor in International Economics and Finance at Bocconi University, Matteo graduated with distinction from Trinity College Dublin with a Master's degree in Corporate Finance.

Before joining Fineurop Soditic as ☐ a Structured Finance analyst in 2022, Matteo worked for more than two years in the Strategy and M&A Centre of Excellence of Bip SpA.

As foreign languages, Matteo speaks fluently English and has basic knowledge of French.

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### Laura Giannetti Senior Analyst

Laura graduated from Bocconi University with a Master's degree in Finance (2021). She holds a Bachelor's degree in Economics and Finance (2019) from Bocconi University. During her studies, Laura attended the Norwegian School of Economics as an exchange student.

In 2022, Laura joined Fineurop Soditic as an analyst in the M&A team.

She speaks fluently English and has a basic knowledge of Spanish.

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### Giuseppe Panaro Senior Analyst

After completing his Bachelor's degree in Economics and Management at University of Rome "Tor Vergata" (2020), Giuseppe graduated cum laude from LUISS Guido Carli University with a Master's degree in Corporate Finance (2022). During his studies, Giuseppe attended the SKEMA Business School (Nice Campus) and Stockholm University as an exchange student.

Before joining Fineurop Soditic in 2022 in the M&A team as analyst, Giuseppe completed an internship at Deloitte in the Audit department and an internship at Corus Corporate Finance in the M&A team.

As foreign languages, he speaks fluently English and has an intermediate knowledge of Spanish.

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Alberto graduated from Bocconi University with a Master's degree in Accounting, Financial Management and Control (2022). He holds a Bachelor's degree in Economics Management (2020) from Bocconi University. During his studies, Alberto attended the Deusto Business School as an exchange student.

He speaks fluently English and has a good knowledge of Spanish.

Before joining Fineurop Soditic as M&A Analyst, Alberto completed an internship at Rothschild & Co. in the M&A FIG team, and at Mediobanca in the M&A Mid Corporate team.

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Giulio Angelini Senior Analyst

Giulio holds a Bachelor's degree in Economics and Management (2021) and is currently attending the Master of Science in Accounting. Financial Management and Control at Bocconi University.

During his studies, Giulio attended the Darden Business School (MBA program of the University of Virginia) as an exchange student. In 2023 Giulio joined Fineurop Soditic as an analyst in the Structured Finance team. He speaks fluently English and German.

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Louis Ghersini Analyst

Louis graduated from Bocconi University with a Master's degree in Management (2024). He holds a Bachelor's degree in Economics and Management (2021) from Bocconi University. In 2024, after a previous experience in 2023 as an intern in the Structured Finance team, Louis joined Fineurop Soditic as an analyst in the M&A team.

He speaks fluently English and French.

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Nicole graduated from ESADE Business School in 2023 with an MSc in Finance, following her Bachelor's degree in Digital Management from Ca' Foscari University, completed cum laude in 2022.

Before joining Fineurop Soditic as an M&A Analyst in 2024, she worked as a Transaction Services Analyst at Nexia Audirevi for one year and completed an internship as a Private Equity Analyst at Auctus Capital Partners. She is fluent in English and has basic

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proficiency in Spanish.



Eva Gioffreda Analyst

Eva graduated from Bocconi University with a Master's degree in Accounting, Financial Management and Control (2025), following her Bachelor's degree in Economics and Management (2023) from Bocconi University. During her studies, Eva attended the University of Wisconsin Madison (US) as an exchange student and the Erasmus University Rotterdam as Double Degree student.

Before joining Fineurop Soditic as M&A Analyst, Eva completed an internship at KPMG in the Audit FS team.

She speaks fluently English and has a good knowledge of French.

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Silvia Glingani Senior Executive Assistant

After previous experiences in Dischi Ricordi and Sopaf, Silvia Glingani has been working as executive assistant in Fineurop Soditic since its foundation, in 1998.

Silvia speaks fluent English, French and Spanish.

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